Aspectos sociales de los MAS:

Reputación y Credibilidad

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# Talk plan

- Information-based agency
- Information-based trust
- An inspiring Example for reputation
- Forming individual opinions
- Forming group opinions
- SNA modulating group opinions
- Conclusions and future work

#### **Sharing experiences and opinions:**

### The route to Trust and reputation

u ::= inform(agent, agent, content, time)content ::= opinion(agent, agent, [term, ](eval))experience(agent, agent, term, term)  $term ::= \varphi | \phi | \dots (*expression from ontology O*)$  $eval ::= e = p \mid e = p, eval$  $e ::= good \mid bad \mid \dots (*qualitative \ term*)$ p ::= a point in [0, 1]time ::= a point in time $agent ::= \alpha \mid \beta \mid \dots (*agent \; identifiers*)$ 

Examples

$$\begin{split} \inf(John, me, \operatorname{opinion}(John, Carles, wrapping(package), \\ & (ghastly = 0.7)), t) \\ \inf(John, me, \operatorname{opinion}(Carles, John, suggesting(wine(Margaret River)), \\ & (excellent = 0.9)), t) \\ \inf(John, me, \operatorname{experience}(John, Carles, package(date(Monday)), \\ & package(date(Friday)), t) \\ \inf(John, me, \operatorname{experience}(John, Carles, fly(elephant), \\ & (h = h = t)), t) \end{split}$$

 $\neg \mathit{fly}(elephant)), t)$ 

## **Information-based agency**

Agent  $\alpha$  receives all messages expressed in C in an in-box X where they are time-stamped and sourced-stamped.

A message  $\mu$  from agent  $\beta$  (or  $\theta$  or  $\xi$ ) is then moved from  $\mathcal{X}$  to a *percept repository*  $\mathcal{Y}^t$  where it is appended with a subjective belief function  $\mathbb{R}^t(\alpha, \beta, \mu)$  that normally decays with time.  $\alpha$  acts in response to a message that expresses a *need*.

A need may be exogenous such as a need to trade profitably or may be triggered by another agent offering to trade, or endogenous such as  $\alpha$  deciding that it owns more wine than it requires.

Each plan contains constructors for a *world model*  $\mathcal{M}^t$  that consists of probability distributions,  $(X_i)$ , in first-order probabilistic logic  $\mathcal{L}$ .  $\mathcal{M}^t$  is then maintained from percepts received using *update functions* that transform percepts into constraints on  $\mathcal{M}^t$  **Integrity Decay** 

 $\alpha$  may have background knowledge concerning the expected integrity of a percept as  $t \to \infty$  — the *decay limit distribution*.

Given a distribution,  $\mathbb{P}(X_i)$ , and a decay limit distribution  $\mathbb{D}(X_i)$ ,  $\mathbb{P}(X_i)$  decays by:

$$\mathbb{P}^{t+1}(X_i) = \Delta_i(\mathbb{D}(X_i), \mathbb{P}^t(X_i))$$

where  $\Delta_i$  is the *decay function* for the  $X_i$  satisfying the property that  $\lim_{t\to\infty} \mathbb{P}^t(X_i) = \mathbb{D}(X_i)$ . For example,  $\Delta_i$  could be linear:  $\mathbb{P}^{t+1}(X_i) = (1 - \nu_i) \times \mathbb{D}(X_i) + \nu_i \times \mathbb{P}^t(X_i)$ , where  $\nu_i < 1$  is the decay rate for the *i*'th distribution.

Either the decay function or the decay limit distribution could also be a function of time:  $\Delta_i^t$  and  $\mathbb{D}^t(X_i)$ .

## **Reactive Reasoning**

This procedure updates  $\mathcal{M}^t$  for all percepts expressed in  $\mathcal{C}$ .

Suppose that  $\alpha$  receives a message  $\mu$  from agent  $\beta$  at time t. Suppose that this message states that something is so with probability z, and suppose that  $\alpha$  attaches an epistemic belief  $\mathbb{R}^t(\alpha, \beta, \mu)$  to  $\mu$  — this probability reflects  $\alpha$ 's level of personal caution. Each of  $\alpha$ 's active plans, s, contains constructors for a set of distributions  $\{X_i\} \in \mathcal{M}^t$  together with associated update functions,  $J_s(\cdot)$ , such that  $J_s^{X_i}(\mu)$  is a set of linear constraints on the posterior distribution for  $X_i$ .

Denote the prior distribution  $\mathbb{P}^t(X_i)$  by  $\vec{p}$ , and let  $\vec{p}_{(\mu)}$  be the distribution with minimum relative entropy with respect to  $\vec{p}$ :  $\vec{p}_{(\mu)} = \arg \min_{\vec{r}} \sum_j r_j \log \frac{r_j}{p_j}$  that satisfies the constraints  $J_s^{X_i}(\mu)$ .

## **Reactive Reasoning / contd**

Then let  $\vec{q}_{(\mu)}$  be the distribution:

$$\vec{q}_{(\mu)} = \mathbb{R}^t(\alpha, \beta, \mu) \times \vec{p}_{(\mu)} + (1 - \mathbb{R}^t(\alpha, \beta, \mu)) \times \vec{p}$$

and then let:

$$X_{i(\mu)} = \begin{cases} \vec{q}_{(\mu)} & \text{if } \vec{q}_{(\mu)} \text{ is more interesting than } \vec{p} \\ \vec{p} & \text{otherwise} \end{cases}$$

A general measure of whether  $\vec{q}_{(\mu)}$  is more interesting than  $\vec{p}$  is:  $\mathbb{K}(\vec{q}_{(\mu)} || \mathbb{D}(X_i)) > \mathbb{K}(\vec{p} || \mathbb{D}(X_i))$ , where  $\mathbb{K}(\vec{x} || \vec{y}) = \sum_j x_j \ln \frac{x_j}{y_j}$  is the Kullback-Leibler distance between two probability distributions  $\vec{x}$ and  $\vec{y}$ .

## **Reactive Reasoning / contd / contd**

Finally merging the above we obtain the method for updating a distribution  $X_i$  on receipt of a message  $\mu$ :

$$\mathbb{P}^{t+1}(X_i) = \Delta_i(\mathbb{D}(X_i), \mathbb{P}^t(X_{i(\mu)}))$$

This procedure deals with

- integrity decay
- two probabilities:
  - the probability z in the percept  $\mu$  that will appear in the constraints
  - the belief  $\mathbb{R}^t(\alpha, \beta, \mu)$  that  $\alpha$  attached to  $\mu$ .

An Example

In a simple multi-issue contract negotiation  $\alpha$  may estimate  $\mathbb{P}^t(\operatorname{acc}(\beta, \alpha, \delta))$ , the probability that  $\beta$  would accept  $\delta$ , by observing  $\beta$ 's responses.

Using shorthand notation, if  $\beta$  sends the message  $Offer(\delta_1)$ then  $\alpha$  may derive the constraint:  $J^{\operatorname{acc}(\beta,\alpha,\delta)}(Offer(\delta_1)) = \{\mathbb{P}^t(\operatorname{acc}(\beta,\alpha,\delta_1)) = 1\}$ , and if this is a counter offer to a former offer of  $\alpha$ 's,  $\delta_0$ , then:  $J^{\operatorname{acc}(\beta,\alpha,\delta)}(Offer(\delta_1)) = \{\mathbb{P}^t(\operatorname{acc}(\beta,\alpha,\delta_0)) = 0\}$ .

In the not-atypical special case of multi-issue bargaining where the agents' preferences over the individual issues *only* are known and are complementary to each other's, maximum entropy reasoning can be applied to estimate the probability that any multi-issue  $\delta$  will be acceptable to  $\beta$  by enumerating the possible worlds that represent  $\beta$ 's "limit of acceptability".

## **Empirical estimate of** $\mathbb{R}^t(\alpha, \beta, \mu)$

Suppose that  $\mu$  is received from agent  $\beta$  at time u and is verified by  $\xi$  as  $\mu'$  at some later time t. Denote the prior  $\mathbb{P}^u(X_i)$  by  $\vec{p}$ . Let  $\vec{p}_{(\mu)}$  be the posterior minimum relative entropy distribution subject to the constraints  $J_s^{X_i}(\mu)$ , and let  $\vec{p}_{(\mu')}$  be that distribution subject to  $J_s^{X_i}(\mu')$ .

The observed reliability for  $\mu$  and distribution  $X_i$ :

$$\mathbb{R}_{X_i}^t(\alpha,\beta,\mu)|\mu' = \arg\min_k \mathbb{K}(k \cdot \vec{p}_{(\mu)} + (1-k) \cdot \vec{p} \parallel \vec{p}_{(\mu')})$$

If  $\mathbf{X}(\mu)$  is the set of distributions that  $\mu$  affects, then the *observed* reliability of  $\beta$  on the basis of the verification of  $\mu$  with  $\mu'$  is:

$$\mathbb{R}^{t}(\alpha,\beta,\mu)|\mu' = \frac{1}{|\mathbf{X}(\mu)|} \sum_{i} \mathbb{R}^{t}_{X_{i}}(\alpha,\beta,\mu)|\mu'$$

### **Commitment, Enactment, and Semantics**

Denote  $\mathbb{P}^t(\text{Observe}(\varphi')|\text{Commit}(\varphi))$  simply as  $\mathbb{P}^t(\varphi'|\varphi) \in \mathcal{M}^t$ Set of possible enactments be  $\Phi = \{\varphi_1, \varphi_2, \dots, \varphi_m\}$  with prior distribution  $\vec{p} = \mathbb{P}^t(\varphi'|\varphi)$ . We estimate the posterior  $\vec{p}_{(\mu)}$ .

First, if  $\mu = (\varphi_k, \varphi)$  is observed estimate the posterior  $\vec{p}_{(\varphi_k)} = (p_{(\varphi_k)j})_{j=1}^m$  satisfying the single constraint:  $J^{(\varphi'|\varphi)}(\varphi_k) = \{p_{(\varphi_k)k} = d\}.$ 

Second, we consider the effect that the enactment  $\phi'$  of another commitment  $\phi$ , also by agent  $\beta$ , has on  $\vec{p}$ . Given the observation  $\mu = (\phi', \phi)$ , define the vector  $\vec{t}$  by

$$t_i = \mathbb{P}^t(\varphi_i | \varphi) + (1 - |\operatorname{Sim}(\phi', \phi) - \operatorname{Sim}(\varphi_i, \varphi)|) \cdot \operatorname{Sim}(\varphi', \phi)$$

for i = 1, ..., m.  $\vec{t}$  is not a probability distribution. The posterior  $\vec{p}_{(\phi',\phi)}$  is defined to be the normalisation of  $\vec{t}$ .

#### **Trust based on Ideal enactments**

A distribution of enactments that represent  $\alpha$ 's "ideal". This distribution will be a function of  $\beta$ ,  $\alpha$ 's history with  $\beta$ , anything else that  $\alpha$  believes about  $\beta$ , and general environmental information including time — denote all of this by e, then we have  $\mathbb{P}_{I}^{t}(\varphi'|\varphi, e)$ . For example, if  $\alpha$  considers that it is unacceptable for the enactment  $\varphi'$  to be less preferred than the commitment  $\varphi$  then  $\mathbb{P}_{I}^{t}(\varphi'|\varphi, e)$  will only be non-zero for those  $\varphi'$  that  $\alpha$  prefers to  $\varphi$ . Trust is the relative entropy between this ideal distribution,  $\mathbb{P}_{I}^{t}(\varphi'|\varphi, e)$ , and the distribution of expected enactments,  $\mathbb{P}^{t}(\varphi'|\varphi)$ . That is:

$$T(\alpha, \beta, \varphi) = 1 - \sum_{\varphi'} \mathbb{P}_{I}^{t}(\varphi'|\varphi, e) \log \frac{\mathbb{P}_{I}^{t}(\varphi'|\varphi, e)}{\mathbb{P}^{t}(\varphi'|\varphi)}$$

where the "1" is an arbitrarily chosen constant being the maximum value that trust may have.

#### **Trust based on Preferred enactments**

Given a predicate  $\operatorname{Prefer}(c_1, c_2, e)$  meaning that  $\alpha$  prefers  $c_1$  to  $c_2$  in environment e. An evaluation of  $\mathbb{P}^t(\operatorname{Prefer}(c_1, c_2, e))$  may be defined using  $\operatorname{Sim}(\cdot)$  and the evaluation function  $\vec{w}(\cdot)$  — but we do not detail it here. Then if  $\varphi \leq o$ :

$$T(\alpha, \beta, \varphi) = \sum_{\varphi'} \mathbb{P}^t(\operatorname{Prefer}(\varphi', \varphi, o)) \mathbb{P}^t(\varphi' \mid \varphi)$$

and:

$$T(\alpha,\beta,o) = \frac{\sum_{\varphi:\varphi \leq o} \mathbb{P}^t_{\beta}(\varphi) \left[ \sum_{\varphi'} \mathbb{P}^t(\operatorname{Prefer}(\varphi',\varphi,o)) \mathbb{P}^t(\varphi' \mid \varphi) \right]}{\sum_{\varphi:\varphi \leq o} \mathbb{P}^t_{\beta}(\varphi)}$$

#### **Trust based on Certainty in enactment**

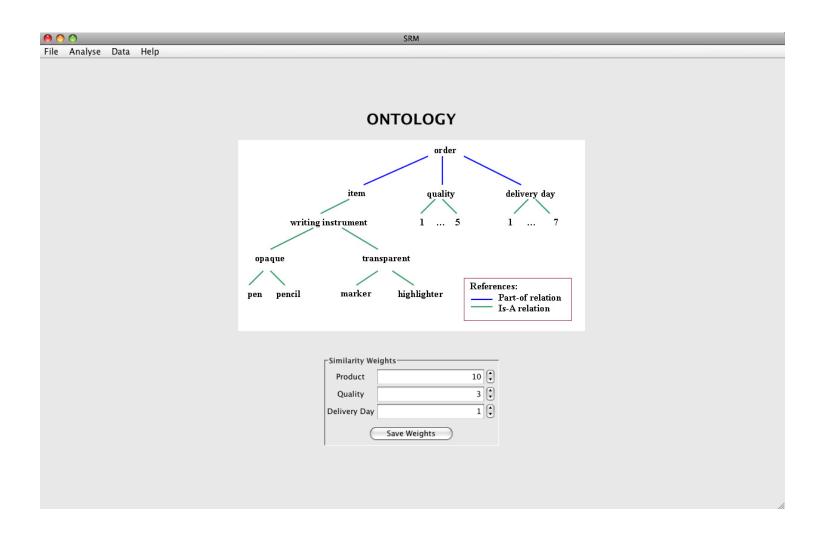
The idea here is that  $\alpha$  will trust  $\beta$  more if variations,  $\varphi'$ , from expectation,  $\varphi$ , are not random. The trust that an agent  $\alpha$  has on agent  $\beta$  with respect to the enactment of a commitment  $\varphi$  is:

$$T(\alpha, \beta, \varphi) = 1 + \frac{1}{B^*} \cdot \sum_{\varphi' \in \Phi_+(\varphi, o, \kappa)} \mathbb{P}^t_+(\varphi'|\varphi) \log \mathbb{P}^t_+(\varphi'|\varphi)$$

where  $\mathbb{P}^t_+(\varphi'|\varphi)$  is the normalisation of  $\mathbb{P}^t(\varphi'|\varphi)$  for  $\varphi' \in \Phi_+(\varphi, o, \kappa)$ ,

$$B^* = \begin{cases} 1 & \text{if } |\Phi_+(\varphi, o, \kappa)| = 1\\ \log |\Phi_+(\varphi, o, \kappa)| & \text{otherwise} \end{cases}$$





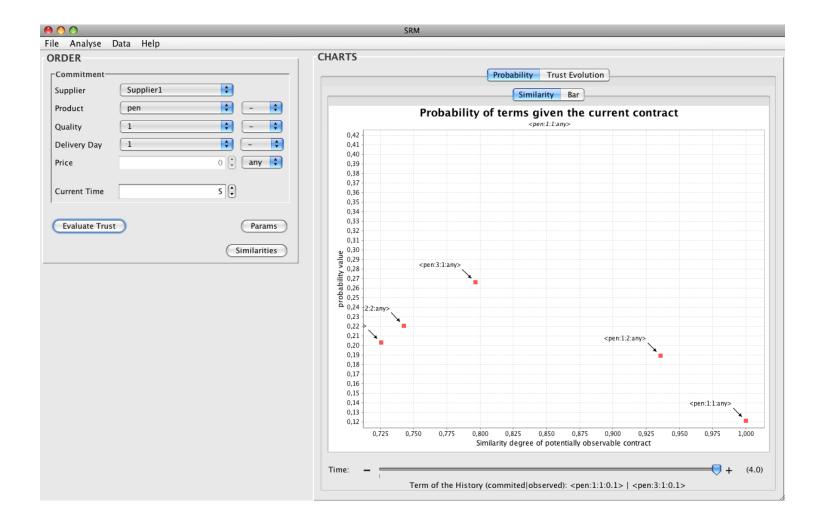


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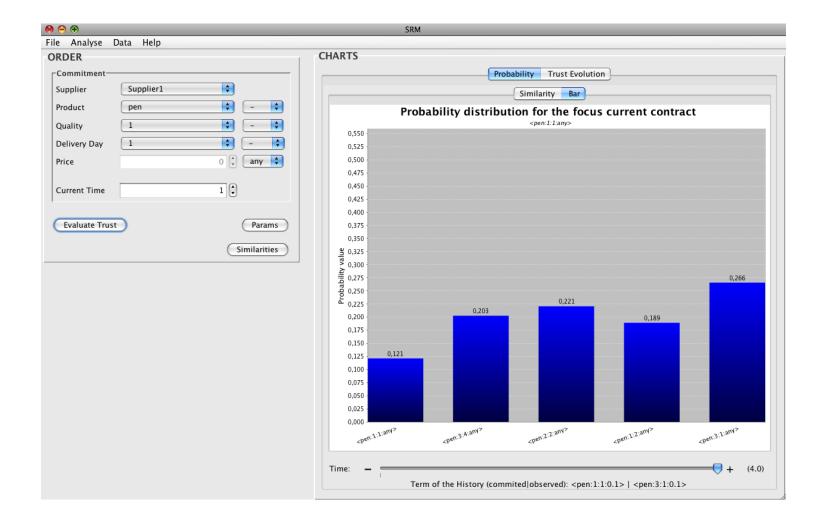
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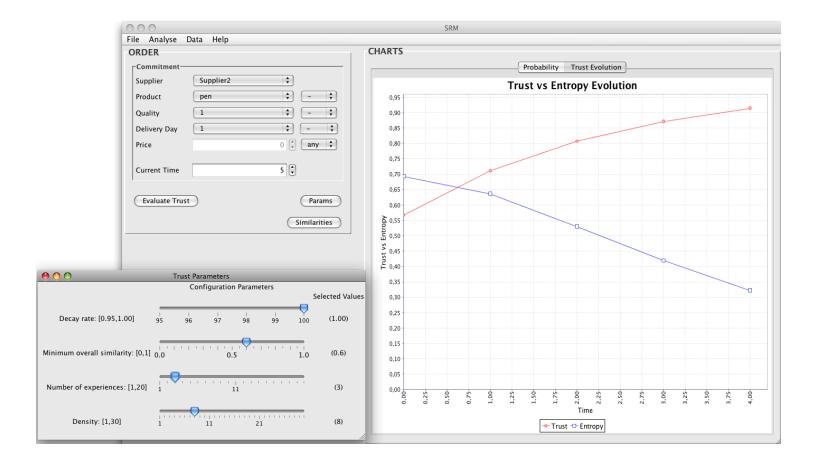




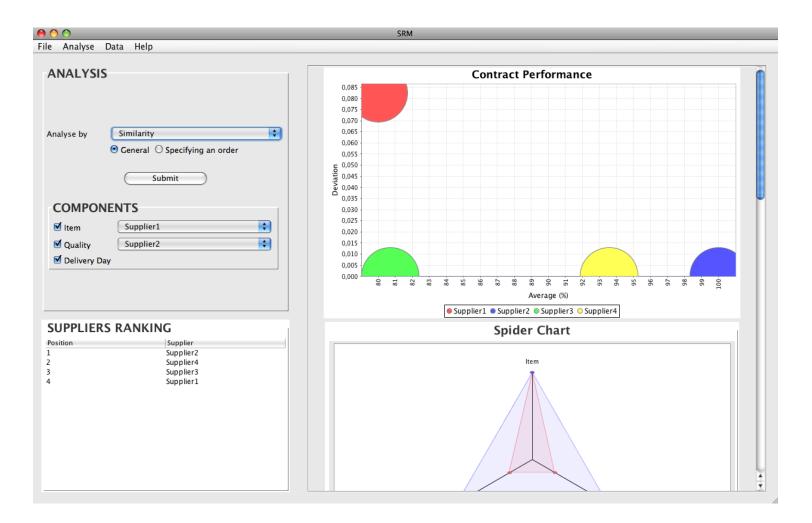




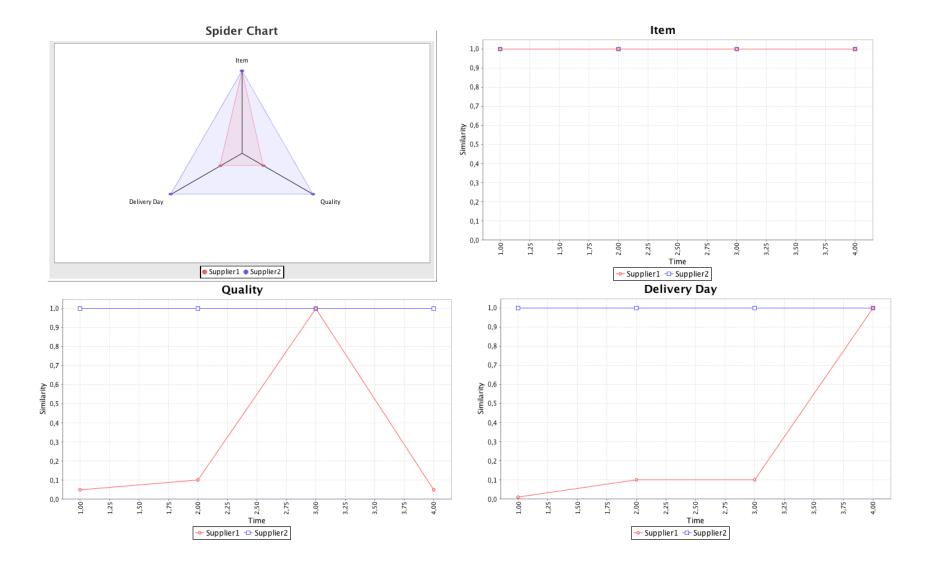




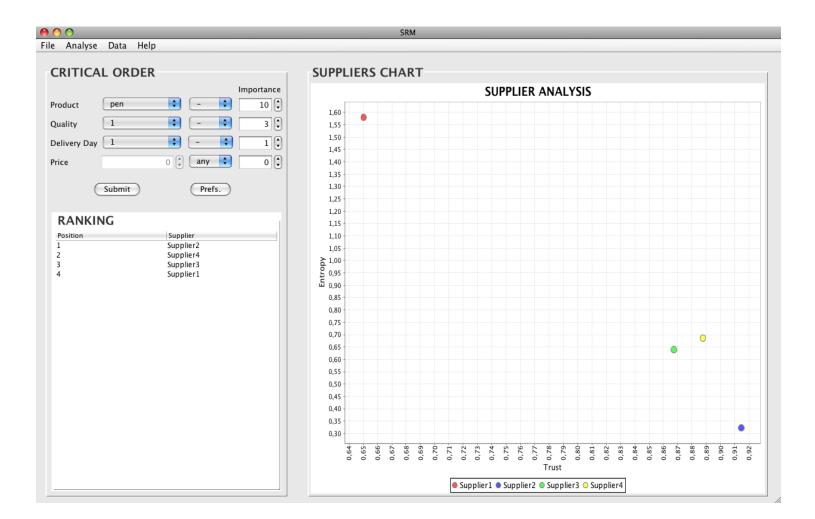
# Suppliers



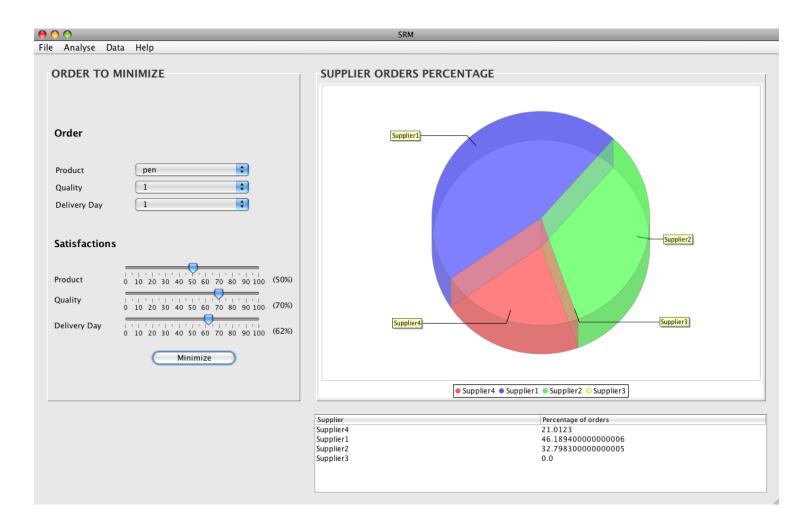
## **Suppliers Analysis Charts**







## **Cost Minimization**



## A Reputation example: Liquid publishing (I)

The IJCAI conference uses a reputation-enhanced Conference Management system. The following happens:

- Luigi Bamboozel, the famous professor of sociology at the University of Torino submits a paper "The Logic of Social Networks" to IJCAI. Mike is the senior PC member in charge of the paper, the reviewers are: Cristiano, Stephen and Paul.
- At the review stage they rate the paper as:
  - Cristiano Accept on the grounds that it opens up a new area
  - Stephen —Reject on the grounds that the typography is poor and ambiguous (Microsoft Word again) and so is the grammar and spelling
  - Paul —Strong Accept on the grounds that he was most impressed by Bamboozels latest book

# Liquid publishing (II)

Then follows the discussion phase (directed by Mike) and after it the scores are:

- Cristiano —Weak Accept
- Stephen —Weak Reject
- Paul —Weak Accept

and the paper is accepted as a poster.

# Liquid publishing (III)

Our model should help in determining the reputation of:

- Bamboozel as an author and as a MAS author
- The ideas in the paper
- Cristiano as a reviewer and as a scholar
- Stephen as a reviewer and as a scholar
- Paul as a reviewer as as a scholar
- Mike as a senior PC member
- The IJCAI Conference

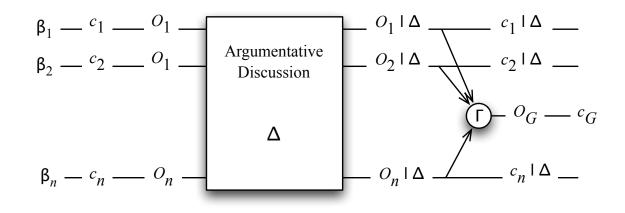
# Reputation

- Reputation = Group opinion on someone or something.
- Opinions use a shared evaluation space E.
- An opinion is an agents evaluation of a particular aspect of a thing in context. A representation will contain: the thing, its aspect, its context, and a probability distribution on E representing the evaluation of the thing.
- Difference in opinion = distance between distributions.
- We will model reputation in the Information-based agency framework.
- Fundamental for e.g. recommender systems, trading sites,

**Opinions** 

- Verifiable opinions. "tomorrow's maximum temperature will be over 30°". We can establish the relationship between opinion and fact, P<sup>t</sup>(Observe(φ')|Commit(φ)) simply as P<sup>t</sup>(φ'|φ) ∈ M<sup>t</sup>. This allows to compute R<sup>t</sup>(α, β, μ).
- Unverifiable opinions. "the Earth will exist in 100,000 years time". If an opinion can not be verified then one way in which it may be evaluated is to compare it with the corresponding individual opinions of a group of agents. See next.

## Forming group opinions



We propose next:

- some distances between opinions
- three methods to aggregate opinions

### **Distances between distributions: Kullback**

Given two probability distributions P and Q over a random variable  $X = \{x_1, \ldots, x_n\}$  the Kullback-Leibler divergence is:

$$DIST(P,Q) = D_{KL}(P||Q) = \sum_{i} P(i) \log\left(\frac{P(i)}{Q(i)}\right)$$

### **Distances between distributions: EMD**

Given two probability distributions P and Q over a random variable  $X = \{x_1, \ldots, x_n\}$  and a distance matrix  $D = [d_{ij}]$  between any two values  $x_i, x_j \in X$ , we want the flow  $F = [f_{ij}]$  with  $f_{ij}$  the flow from  $x_i$  to  $x_j$  that minimises the overall cost

$$DIST(P,Q) = EMD(P,Q) = WORK(P,Q,F) = \sum_{i=1}^{N} \sum_{j=1}^{N} f_{ij}d_{ij}$$

 $\mathbf{n}$ 

$$f_{ij} \ge 0 \qquad 1 \le i, j \le m \qquad \sum_{j=1}^n f_{ij} \qquad \le p_i 1 \le i \le n$$
$$\sum_{i=1}^n f_{ij} \le q_j \qquad 1 \le j \le n \qquad \sum_{i=1}^n \sum_{j=1}^n f_{ij} \qquad = 1$$

NOTE: If the space is not ordered, the distance can be the probability of that change during dialogues.

## Method 1: Joint Distribution Method

Given two opinions:  $\mathbb{P}(X = x)$  and  $\mathbb{P}(Y = y)$  where opinion X is correct c% of the time and Y d%. Construct the joint distribution W = (X, Y, Z) and impose the constraints:

$$\left(\sum_{i} \mathbb{P}(W = w_{i}) \mid X = x_{j}\right) = \mathbb{P}(X = x_{j})$$
$$\left(\sum_{i} \mathbb{P}(W = w_{i}) \mid Y = y_{j}\right) = \mathbb{P}(Y = y_{j})$$
$$\left(\sum_{i} \mathbb{P}(W = w_{i}) \mid X = Z\right) = c$$
$$\left(\sum_{i} \mathbb{P}(W = w_{i}) \mid Y = Z\right) = d$$

then the *joint opinion* is  $\mathbb{P}(Z = z)$ .

### Method 2: Yager Method.

Given a prior distribution  $\mathbb{P}(W = x_j)$ , a pair of opinions,  $\mathbb{P}(X_i = x_j)$  i = 1, 2, with their respective certainties  $c_i$ , assuming that the agents are independent, let  $w_{i,j} = c_i \times \mathbb{P}(X_i = x_j)$ , i = 1, 2, and let

$$v_j = \frac{\prod_i w_{i,j}}{\prod_i w_{i,j} + \prod_i (1 - w_{i,j})}$$

then the posterior is:

$$\mathbb{P}(Z = x_j) = v_j + \left(1 - \sum_k v_k\right) \times \mathbb{P}(W = x_j)$$

## Method 3: Maximum Uninorm

 $P(\alpha, d)$  as the probability that an opinion expressed by  $\alpha$  is at distance d of the true (or of  $\alpha$ 's group) distribution. This can be learned from past cases.

Given a group G, a set of independent opinions  $\{O_i\}_{i\in G}$  the Maximum Uninorm group opinion,  $O_G$  is the distribution that maximizes the uninorm value of the probabilities of the agents being at the corresponding distance:  $P(i, DIST(O_i, O_G))$ . That is,

$$O_G = \max_Q \Upsilon(\{P(i, DIST(O_i, Q))\}_{i \in G})$$

where

$$\Upsilon(p_1, p_2, \dots, p_n) = \frac{p_1 p_2 \dots p_n}{p_1 p_2 \dots p_n + (1 - p_1)(1 - p_2) \dots (1 - p_n)}$$



Prior 1	0.1000	0.5000	0.2000	0.1000	0.1000	Strength = 0.9	$P = \langle 0.9, 0.05, 0.03, 0.01, 0.01 \rangle$
Prior 2	0.0500	0.8000	0.0500	0.0500	0.0500	Strength = 0.7	$P = \langle 0.7, 0.2, 0.05, 0.03, 0.02 \rangle$
Joint	0.0919	0.5590	0.1653	0.0919	0.0919		
Yager	0.0978	0.6044	0.1022	0.0978	0.0978		
MaxUni	0.0700	0.7000	0.1700	0.0700	0.0700	Strength = 0.95	
Prior 1	0.1000	0.6000	0.1000	0.1000	0.1000	Strength $= 0.8$	$P = \langle 0.8, 0.1, 0.04, 0.01, 0.01 \rangle$
Prior 2	0.0500	0.8000	0.0500	0.0500	0.0500	Strength $= 0.9$	$P = \langle 0.9, 0.06, 0.03, 0.01, 0.01 \rangle$
Joint	0.0683	0.7266	0.0683	0.0683	0.0683	-	· · · · · · · · · · · · · · · · · · ·
Yager	0.0601	0.7596	0.0601	0.0601	0.0601		
MaxUni	0.08	0.63	0.08	0.08	0.08	Strength = 0.97	
						•	
Prior 1	0.0500	0.8000	0.0500	0.0500	0.0500	Strength $= 0.8$	$P = \langle 0.8, 0.1, 0.04, 0.01, 0.01 \rangle$
Prior 2	0.0500	0.8000	0.0500	0.0500	0.0500	Strength $= 0.9$	$P = \langle 0.9, 0.06, 0.03, 0.01, 0.01 \rangle$
Joint	0.0573	0.7707	0.0573	0.0573	0.0573	-	
Yager	0.0363	0.8548	0.0363	0.0363	0.0363		
MaxUni	0.05	0.8	0.05	0.05	0.05	Strength = 0.97	

## **Reputation labels**

**Inexorable.** If agent  $\beta_i$  is such that:  $\text{Dist}(O_i, O_i | \Delta) \ll \text{Dist}(O_i, O_j | \Delta), \forall j \neq i$  consistently holds then  $\beta_i$  is *inexorable*.

**Predetermination.** If:  $Dist(O_i, R_G) \ll Dist(O_j, R_G), \forall j \neq i$  consistently, then  $\beta_i$  is a good '*predeterminer*'. Such an agent will have a high  $c_i$  value.

**Persuasiveness.** If  $\beta_i$  is such that:  $\text{Dist}(O_i, O_j | \Delta) \ll \text{Dist}(O_j, O_j | \Delta), \forall j \neq i$  consistently then  $\beta_i$  is *persuasive*.

**Compliance.** If  $\beta_i$  is such that:  $O_i | \Delta \approx \arg \min_X \sum_{j \neq i} \operatorname{Dist}(O_j | \Delta, X)$ , then  $\beta_i$  is *compliant*.

**Dogmatic.** If  $\beta_i$  is such that:  $O_i = O_i | \Delta$  consistently then  $\beta_i$  is *dogmatic*. A dogmatic agent is highly inexorable.

Adherence. If  $\beta_i$  is such that  $O_i | \Delta = O_j$  where  $j = \arg \max_{k,k \neq i} c_k$  consistently then  $\beta_i$  is adherent (in this round adherent to agent  $\beta_j$ ).

### **Social Network Measures**

Given a matrix R(n, n) that represents in  $r_{ij} \in [0, 1]$  the intensity of the relation R from i to j we define:

- Normalised Degree Centrality.  $C_d(i) = \frac{\sum_{j=1}^n r_{ij}}{n-1}$
- Normalised Closeness Centrality.  $C_c(i) = \frac{n-1}{\sum_{j=1}^n d(i,j)}$  where d(i,j) is the minimum distance between i and j in the graph
- Normalised Betweenness Centrality.  $C_b(i) = \frac{2}{(n-1)(n-2)} \cdot \sum_{j,k\neq i,j\neq k} \frac{s_{jk}(i)}{s_{jk}}$  where  $s_{jk}(i)$  is the number of shortest paths between j and k including i, and  $s_{jk}$  is the total number of shortest paths between j and k.
- Prestige Degree.  $P(i) = \frac{\sum_{j=1}^{n} r_{ji}}{n-1}$

### Information based social measures

There are three relevant information-based measures among agents:

- Information =  $avg(\Delta H)$  The average increase/decrease in entropy of the distributions of an agent due to information received. How well informed and informative an agent is.
- Persuasion =  $avg(\Delta O)$  The average change in opinion due to dialogues with an agent. How persuasive is an agent.
- Closeness = avg(dist) The average distance in opinions between both agents. The smaller value, the closer the way both agents see things.

### More relationships. LiquidPub case

A LiquidPub Network is defined as  $LPN = \langle V, R, \sigma \rangle$ 

- $V = V_{\alpha} \cup V_p \cup V_k$  is the set of nodes, union of individuals, publications, and keywords.
- $R = \{Authorship, Citation, Version, Part, Review, Area, College, Affiliation\}$  is a set of relationships on the nodes of the network.
  - Authorship  $\subseteq V_{\alpha} \times V_p$ .  $(i, p) \in Authorship = i$  is author of p.
  - Citation  $\subseteq V_p \times V_p$ .  $(p, p') \in Citation = p$  cites p'.
  - Version  $\subseteq V_p \times V_p$ .  $(p, p') \in Version = p'$  is an improved version of p.
  - Part  $\subseteq V_p \times V_p$ .  $(p, p') \in Part = p$  is part of p'.
  - Review  $\subseteq V_{\alpha} \times V_{p}$ .  $(i, p) \in Review = i$  is a reviewer of p.
  - Area  $\subseteq V_p \times V_k$   $(p,k) \in Area = p$  is about keyword k.
  - College  $\subseteq V_{\alpha} \times V_{\alpha}$ .  $(i, j) \in College = i$  is a colleague of j.
  - Affiliation  $\subseteq V_{\alpha} \times V_{\alpha}$ .  $(i, j) \in Affiliation = i$  and j belong to the same organisation.

#### • $\sigma = {\sigma_r}_{r \in R}$ is a labeling function.



It is possible to define what is the relative certainty (expertise) of the opinion of agent i on a paper on topic X,  $c_i(X)$ . For instance, an individual is expert in an area (keyword) if it is author of highly cited papers on the topic, has reviewed prestigious papers on the area, and has a central role in the college.

$$c_{i}(X) = f\left(\sum_{\substack{(i,p) \in Authorship, \\ (p,X) \in Area}} P^{Citation}(p), \sum_{\substack{(i,p) \in Review, \\ (p,X) \in Area}} P^{Citation}(p), C_{b}College(i)\right)$$

Currently used measures (and perhaps alternatives to the previous one) are easy to compute, e.g. the h index is simply:

$$h(i) = \arg\max_{k} \left| \{ p \mid (i, p) \in Authorship, P^{Citation}(p) \ge k \} \right| \ge k$$

## **Group Opinion: SNA modulating dependence**

The *persuasion* relationship should modify (flattens, increases the entropy)  $P(\alpha, d)$ . Makes the agents more uncertain of their opinion in the particular case.

The *information* and *closeness* relationships could be used as a heuristic on the possible dependency among opinions. But, how to factor it in is unclear.

Overall, the SNA analysis should help in determining the *reliability* of an opinion.

When opinions are fully dependent the  $\max$  operator over the reliability is to be used. When they are fully independent the Yager operator is the adequate one. SNA dependency measures may determine a point between both extremes.

Future work

- Study the role of SNA in the equations.
- (ongoing) Implement the reputation model.
- Test with real data. Conference data in project LiquidPub.
- Apply it to Supplier Relationship Management.